





# Creative Best Practices



**Visually appealing**

Be bold, beautiful and evoke curiosity

**Novel**



Create an idea that's never-been-done-quite-like-that before

**Positive**

Bring Pinners inspiring content that lights them up




**Attainable**

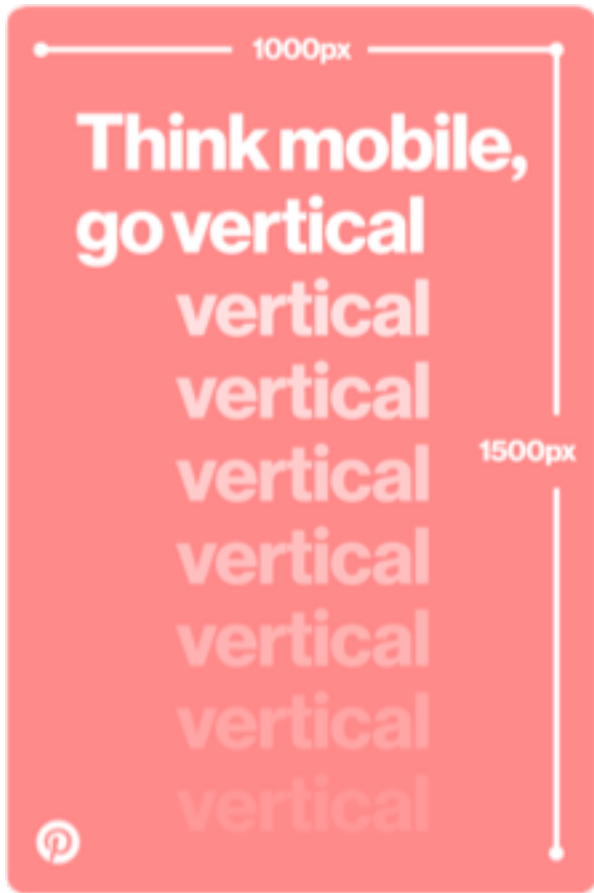


Craft inspirational ideas within reach

**Active**



Drive Pinners to take action and advance their goals



Think  
vertically

Occupy maximum screen real estate to communicate your message

TIP: Create your Pin with an aspect ratio of 2:3 (1000 x 1500 pixels recommended)



# Design for mobile

80% of Pinners access Pinterest from a mobile device & your Pin will typically stay on their screen for >two seconds.  
Communicate efficiently.

Ensure that text is large enough so that it's legible on mobile, to guarantee that your eye-catching headline stands out in feed.

## Add your logo.

Pins with subtle branding outperform Pins without. Enhance your content with a logo.

Speaking of which, here's ours:



## Tasteful branding

97% of searches on Pinterest are unbranded. That means your brand can stand out! Always include the product or your logo in the top half of the Pin. Refrain on putting your logo or product on the bottom right to ensure it doesn't get covered by our “flashlight” feature.

Subtle branding drives higher Pin performance and makes it more likely for Pinner to convert.



Give  
your Pin a  
focal point



# Strong product focus

Make sure that your products are highlighted front and center.



# Highlight brand benefits

What makes your brand stand out from competitors? Highlight those benefits on Pinterest.



Show how  
your product fits  
into a **seasonal  
moment**



# Align to moments

Align with life, seasonal and everyday moments throughout the year. Pins with content specific to moments had 11x higher aided awareness.





# Stand out with call outs

Grab Pinners' attention with compelling creative. Consider how your Pin will stand out amongst other Pins surrounding it versus thinking about it on its own.

Use **text**  
to educate  
and inspire

Summer  
must-haves



# Text overlay provides context

The most successful Pin copy is clear,  
concise and actionable.

Your Pin will typically stay on Pinners'  
screens for less than two seconds, so give  
them on-brand messaging that adds value  
to the imagery and tells a story.



If your goal is  
to drive clicks,  
**add an  
actionable**



**CTA**

## Include an actionable CTA

Short, actionable phrases to drive  
engagement or conversion.

Pins with CTAs in the text overlay had 6%  
higher online sales lift.

Incorporate  
a human  
touch



## Add a human touch

Help the audience visualize products in their lives by showing people or pets in your imagery.

Campaigns that show someone using the product or service were 67% more likely to drive offline sales lift.

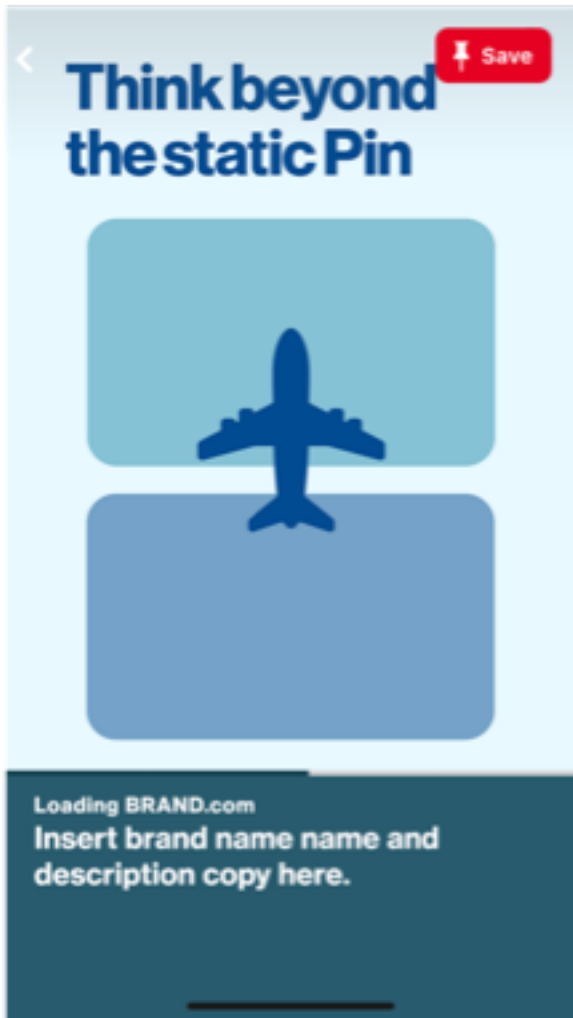


**Add a  
testimonial  
about your  
brand or  
products**



# Give your brand a voice

Lean on testimonials to highlight unique points of difference for your brand.



# Description copy drives search

Elaborate on product, instructions or unique features in 250 words (max). Include clear, actionable verbiage and buzzy keywords related to the Pin to increase search visibility.

For best results, include brand name in the first sentence of the description (drives 2x higher aided awareness).

Lean on  
templates



to drive results

# Create cohesion between Pin + landing page

Tell a consistent story from Pin to landing page.

Pins that drove to landing pages with similar imagery had a 13% higher online sales lift.



# Shooting for Pinterest





# Go monochrome

Another way to catch Pinners' attention in feed is by deciding to shoot in monochrome. It's a great way to show off the new colors of a particular product, or even your brand —as well as very visually arresting creative choice.



# Black + white

Pinterest is a visual platform, so the more styles of photography you can play with, the better. The vast majority of Pins on Pinterest are in color, so your brand can stand out by getting creative with black and white.



# Pop of color

Pop in feed with an explosion of color — and take this fun opportunity to be bold and playful. Play with the colors of your product or even your brand.



# Think minimal

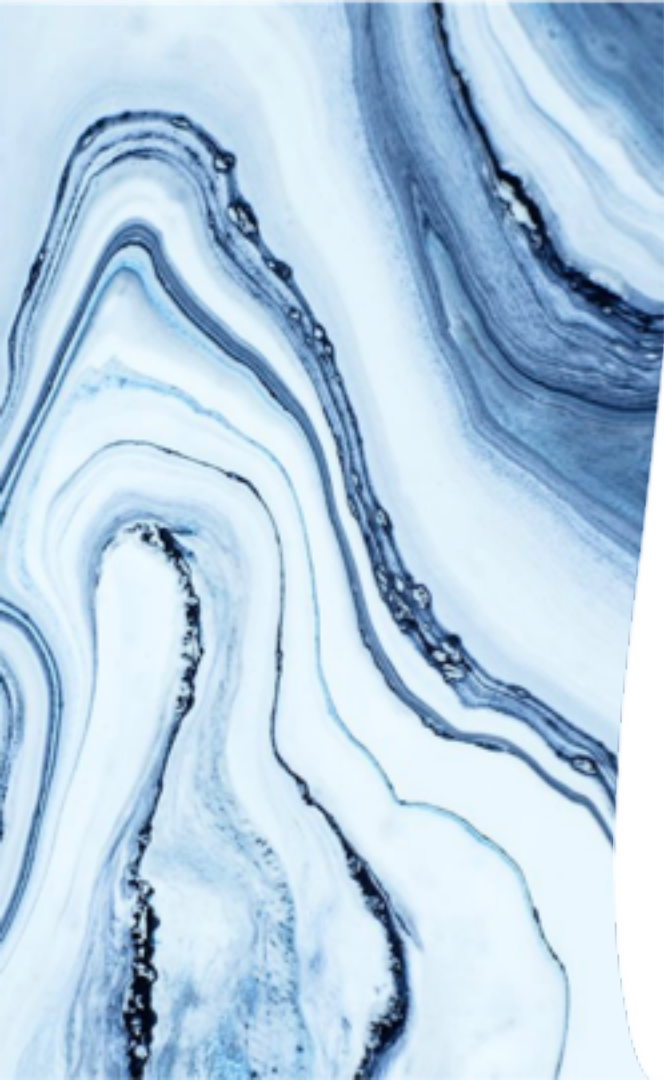
Since the majority of users on Pinterest are viewing the platform on mobile, taking a more minimalist, uncluttered approach can be a strong and effective creative decision.

By stripping away everything but your product, you've created a very obvious focal point.



# Embrace patterns

The human eye is naturally drawn to strongly repeating patterns. Whether the same product is repeating or all products in a category or a variety of products in the same color, you can really get creative with this eye-catching approach.



# Get textured

When planning your shoot it can be tempting to stay within the tried and tested boundaries of a white or black seamless backdrop. But by playing with different textures, you can create a more interesting design that speaks to the product itself.



# Playing with space

Consciously adding a little empty space to your image when shooting can really pay off when it comes to the design process.



# Shoot flat

The Flat Lay is an effective way to communicate the look of a collection in a way that is fresh and simple.





# Pick a product hero

Who said products must be posed on a seamless white background? Get creative with hero shot and allow the personality of your brand to shine through with strategic product placements.

Experiment with geometry and angles, different background colors and textures and play with clear close ups of the unique product features.



# Add a human touch

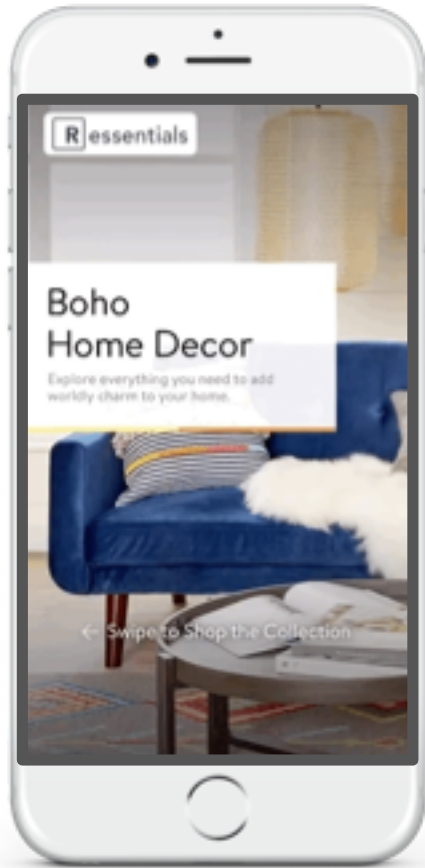
Show your product on a model to help  
Pinner visualize how it could fit into their  
own lives.



More ways to storytell



Carousel



# Pin extensions

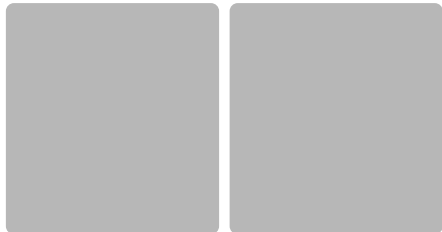


Standard  
video

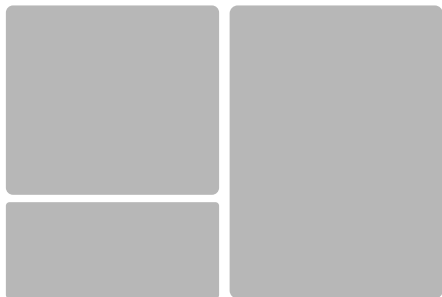


Max width  
video

16:9



Widescreen



1:1



Square







Jumping the  
feed video

Even with beautiful  
creative, Pins won't  
reach your audience  
without correct  
targeting.

# Targeting tips + tricks

- 1 When it comes to selecting your targeting, start with the Pin.
- 2 Ad Groups are not “one size fits all.” Group Pins with other Pins of similar content.
- 3 Think quality > quantity with keywords.





Trends + insights

2019

# Pinterest Seasonal Insights





